

Interview with Sales Agent: Andrew Tomkinson

Andrew Tomkinson Director of Andrew Tomkinson LTD is reaping the benefits of his fruitful partnership with Britnett after just six months. Before coming to Britnett he worked as a director of a large German IT company selling financial software and value add-ons. Since joining forces with Britnett, Andrew has built up a well-respected and prosperous search engine optimisation company that stretches the length and breadth of the country.

His obvious sales background was one of the main reasons he first considered becoming a Britnett agent. He came to Britnett in September 2004 desiring more flexibility at work whilst retaining his earning potential. Andrew felt he had gone as far as he could with his previous company and was attracted by the new challenge Britnett offered.

"I saw a new and almost untapped market and I thought it could be exploited and Britnett seemed to offer the best opportunity and support for doing this."

"Britnett is completely different from anything else out there, it really is a stand-alone opportunity"

He had a few doubts as anyone would before entering into a new venture but Britnett's excellent package gave him the confidence to continue. Following the initial trepidation the support and training he received gave him the confidence he needed to succeed. His business is going from strength to strength and signs are it will only keep growing.

"It was a bit slow to start off, because I was still involved in the other business. Since leaving that behind it's really taken off in the first few months of this year and shows no signs of slowing down."

He is now able to devote all his time and resources to his work with Britnett and has seen a monumental and almost instantaneous improvement. But he says one of the biggest benefits of becoming a Britnett agent is the unrivalled flexibility it offers him. The hours he puts in are his own to pick and choose and the amount of time he devotes to his work is malleable.

"It's the freedom it offers that's the greatest thing. If you want to take a day off for whatever reason then, well it's up to you really isn't it, you're the boss"

"Work for any number of other companies and there are other people to think about and keep happy. They may have different and distinct ideas about how the company should be run and how it should progress but with Britnett I am able to control everything."

He acknowledges the risk factor involved in becoming an agent within an umbrella group but thinks that the package Britnett offers is so comprehensive and if you focus on your success as an agent the risks are substantially lower. It is basically down to you to create what you want from the relationship and Britnett will support you every step of the way. The earning potential is massive, the money is there to be made and if you are willing to go for it then there is no reason why you will not enjoy all the benefits this partnership can bring. Andy's choice of direction, search engine optimisation, highlights the sheer range and scope of the opportunities that await you as a Britnett partner.

"The support Britnett offer is great, they put in so much work on your behalf it's amazing. They are always on hand to offer you marketing or sales advice and generate a lot of new ideas. I get a lot of help, a lot of assistance; they are never more than a phone call away"

Britnett's unrivalled support team is one of the great advantages of working with them. They offer great technical support, if there is ever anything you are unsure about they are on hand. You have all the freedom of being self-employed but you are never far from a dedicated and enthusiastic team, who are ready to offer you all the backing, help and support you require. As a Britnett agent you receive all the assistance and security of being part of a large company but you are your own boss. It is a truly unique way of working and makes for a prosperous and exciting work environment.

When speaking of the products Andy had no doubts about what he offers. "They are really good. Just on the search engine optimisation side, for example, it works, it really gets results"

"Overall the products Britnett have are excellent"

"I've just had an e-mail from one company and we only started the process last week but already they are on top of page one of Google. That just goes to show the quality we are dealing with"

He really believes in the services and products he offers and believes strongly in his relationship with Britnett.

Andy would definitely recommend becoming a Britnett agent to anyone who is interested. The work is straightforward, challenging and rewarding. You are in charge of yourself and given you unbelievable flexibility. Britnett's support network is extensive and unrivalled and the earning potential you would have as a Britnett agent following their comprehensive training and using the amazing products they offer has no limit.

"I would certainly recommend people to it. It's a product that can be sold, you get good support from Britnett and you don't have the ridiculous start up costs you find with other companies"

